



**360 HR  
Connect  
Partnership  
Program**

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**Where HR Meets  
Transformation  
and Success!**

# About us

At 360 HR Connect, we're more than just HR consultants; we're your strategic partners in HR excellence.

With extensive experience and expertise in HR consulting and outsourcing, we're dedicated to providing top-tier HR services tailored to your clients' unique needs.

Together, we'll help businesses thrive and reach new heights.



**Principal Consultant**

**Lin Mancini**



# Why partner with us?

HR outsourcing is increasingly essential in today's fast-paced business world.

Partnering with us offers various advantages:

- **Expertise:** Our team consists of seasoned HR professionals with extensive experience in the Australian market.
- **Comprehensive Services:** We offer a range of services, from HR consulting to HRIS implementation, ensuring your clients get tailored solutions.
- **Growth Potential:** With HR needs continually evolving, partnering with us opens the door to a growing industry.
- **Cost Savings:** Lower operational costs compared to in-house HR.
- **HR Compliance:** Navigate complex HR regulations with ease.
- **Enhanced HR Efficiency:** Streamline HR processes for maximum productivity.



# How it works

We're offering a unique proposition that can help your clients enhance their business operations, streamline their HR processes, and ensure compliance with Australian employment laws.

In addition, it can provide you with a new revenue stream.

Here's how it works:

- **Refer a Client:** If you have a client who could benefit from our outsourced HR services, refer them to us. They simply need to contact us to book their consultation, and mention your name!
- **Earn a Referral Fee:** For the first three months after they partner with 360 HR Connect, you'll receive a generous 10% referral fee based on their monthly invoice. It's a fantastic way to boost your income while ensuring your clients get access to the expert HR support they need.



# Benefits for you

As a partner, you gain financial rewards and deepen client relationships:

- **Referral Incentives:** Earn through our referral program.
- **Enhanced Client Service:** Expand your offerings with valuable HR services.

This partnership opens doors to an extended professional network and diversified service offerings.



# Outsourcing guide



## Employment Contracts:

We can customise these as templates for the client based on the specific award for the business, or award free.



## Policies & Procedures:

We can write the employee handbook and customise policies & procedures for the business.



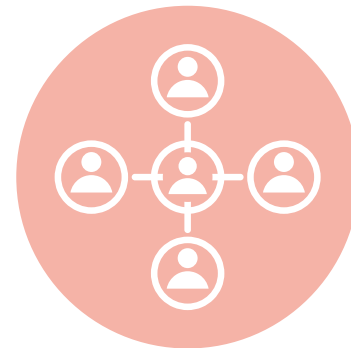
## Award Interpretation:

We can classify employees and analyse and interpret the relevant Modern Award to ensure correct payment of staff.



## Performance Management:

We will help navigate the process specific to the situation, and assist with PIP's, warnings and terminations. We can even facilitate the meetings as the internal HR representative.



## Restructure & Redundancies:

We will advise on compliance, and provide the documentation needed. We can also help by facilitating meetings.



## ER/IR Compliance:

We can assist with or manage all areas of Employee & Industrial Relations, including investigations.

...and more!

# Next steps

If you're interested in becoming a 360 HR Connect partner, simply email [info@360hrconnect.au](mailto:info@360hrconnect.au) expressing your interest.

We will then contact you to get to know you, your business, and your client base.

We will answer any questions and review the terms and conditions of the program.

You will then be provided with a Partnership Agreement form to review and sign.





# Contact

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Experience the difference of working with a dedicated HR partner  
passionate about business success.

0421 301 219  
info@360hrconnect.au

